

INTERIOR DESIGN FAQ's

HIRING A DESIGNER/ DECORATOR IS EXPENSIVE, IT'S A LUXURY RIGHT?

If you value your time and want to avoid compromising the final result in the hopes of saving a few bucks, our service is well worth the investment. As Red Adair said, "If you think hiring a professional is expensive, wait until you hire an amateur."

HOW MUCH SHOULD I BUDGET?

We work with clients in a few different ways so we can accommodate different budgets. For our full service design, our clients typically have furnishings and project budgets beginning at \$25,000. We charge a flat rate for our design services and you'll know the design fee up front at the time we start your project. Our full-service (flat rate) design fee begins at \$7,500.

HOW MUCH WILL IT COST TO HIRE YOUR SERVICES FOR OUR CUSTOM INTERIOR DESIGN/ DECORATING PROJECT?

Your home and your project are one of a kind, just like you! The size of your project, the scope of work and how much you would like us to be involved will be key factors in determining the investment amount needed. If you refer to the services page of our website, you will see starting price points for each of our services.

For full custom furnishing projects, we tailor our design plans specifically to you and take care of every detail from start to finish. This means that we will procure items, place and track orders, arrange deliveries and be present for installations, to bring you a big reveal! On average, expect to invest 30%-35% of the overall cost of the project. For example, if the cost of the project is estimated at \$25,000; design services are estimated to be \$7,500-\$8,750. Of course, this will depend on how swift you are at making decisions. It is also important to understand that each change or alteration may affect other aspects of the design, which in turn could increase the time needed to ensure the overall plans are not compromised. Clients who put their trust in us receive the best results at the most cost effective price point.

HOW LONG IS THE DESIGN PROCESS?

Every project is different and we'll provide an estimated timeline in your proposal. A typical furnishings project takes about 16 weeks and a renovation or build project can take a year or more. From there, ordering, furniture production, shipping, and project management can take anywhere from 16-24 weeks or more. We recommend securing our services 6-8 months in advance of any upcoming deadlines.

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IS MY DESIGN PROJECT TOO SMALL FOR YOU?

No job is too small. We are happy to help you in any way that we can in helping you make your house a home that you fill with lasting memories. From one-time interior design consultations to DIY design options, to comprehensive 2D/ 3D designs for full-service interior design or custom-tailored one room makeovers, and anything in between, including decor & accessory selections; if you're seeking guidance on anything related to your decor - please make us your first call.

CAN YOU USE MY EXISTING PIECES?

While we do our best to incorporate your existing furnishings into your design if they are compatible with the layout of the space and your design aesthetic, we can not guarantee the inclusion of your existing decor pieces.

WHAT IF I DON'T LOVE THE DESIGN?

The research phase of every project is incredibly detailed and thorough so we have a complete understanding of your design style and lifestyle. Every proposal includes a certain number of reselections. In cases where you are unsure of an item and it's something we know you'll love, we'll state our case as to why it's "the one" for you. These items are oftentimes the ones our clients tell us they love most.

WILL I RECEIVE YOUR TRADE PRICING/ DISCOUNT?

We are fortunate to have relationships with so many talented vendors and we love incorporating custom and one of a kind pieces to make every design unique. These relationships require a time and financial commitment, and it is our policy to price our products so they are competitive with retail.

Our pricing includes our team managing the entire ordering process for you, so you never have to lift a finger. In the event we can't beat the retail price, we'll provide you with the details to purchase on your own.

ARE WE INVOLVED IN THE DESIGN PROCESS OR IS IT OUT OF OUR CONTROL ONCE WE HIRE YOUR SERVICES?

Design projects are very much a collaborative process. The "getting to know you" phase at the start of the project allows us to understand your needs, your lifestyle, and your investment

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amount. We ask a lot of questions and discuss in depth your requirements for each space. Our goal is to make the process as simple and stress-free as possible.

While working together, we build a partnership with you and establish trust along the way. Our working relationship with you is extremely important to us. We ask that you kindly allow us to do what we do best and let us curate a design based on our detailed assessment of your needs and wants. You have the final say on decisions before any orders are placed or any work by trades gets underway.

CAN YOU RECOMMEND A CONTRACTOR/ TRADES?

Partnering with professional tradespeople is a crucial part of our process. We'll work with our team of trades to prepare estimates for the work we recommend and oversee their progress throughout your project (if it's included in your proposal/ scope of work). We know how overwhelming all the choices are and we've taken the guesswork out by using a team of trusted tradesmen to work on our projects. Our team consists of painters, electricians, carpenters, carpet installers, custom upholstery, landscapers, etc. If you are already working with a licensed contractor, your proposal will detail how we'll communicate and collaborate with their team to ensure a seamless process.

I USUALLY RELY ON TRADES TO GIVE ME FREE ADVICE, ISN'T THIS GOOD ENOUGH?

This "free advice" can sometimes be the most costly. My trades prefer when we are on hand to make decisions pertaining to the design rather than advising on areas of a project that are not their area of expertise. Some trades may make a suggestion based on it being the easiest option for them to get the job done quicker, rather than actually having your best interest in mind. If you are really lucky, you may even get "leftovers" from a previous project they worked on if you ask for suggestions on finishes and fixtures. (No we are not kidding, we have seen this happen!)

WHAT IF THERE ARE ISSUES?

We'll be working closely together for an extended period of, and there may be delays or frustrations along the way. It is our commitment to manage any issues and provide open and honest communication so you are never left in the dark. We pride ourselves on providing an enjoyable and seamless experience and a beautiful end result.

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HOW OFTEN CAN WE TALK?

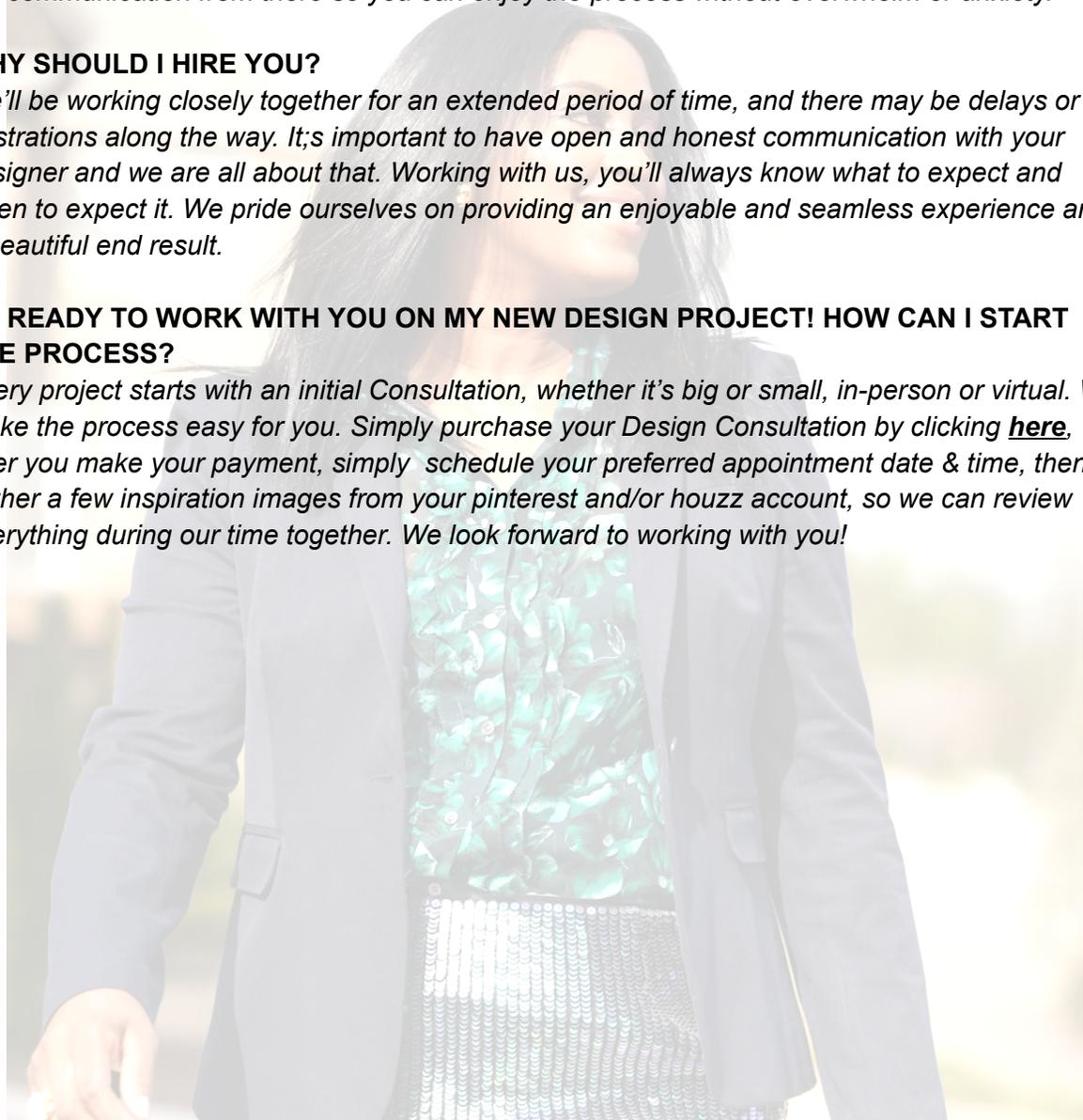
Once we've officially started your project, we're available by email during business hours and are happy to schedule calls to talk through any questions you have about the process. We'll find out upfront how involved you want to be and how often you want updates, then we'll manage the communication from there so you can enjoy the process without overwhelm or anxiety.

WHY SHOULD I HIRE YOU?

We'll be working closely together for an extended period of time, and there may be delays or frustrations along the way. It's important to have open and honest communication with your designer and we are all about that. Working with us, you'll always know what to expect and when to expect it. We pride ourselves on providing an enjoyable and seamless experience and a beautiful end result.

I'M READY TO WORK WITH YOU ON MY NEW DESIGN PROJECT! HOW CAN I START THE PROCESS?

Every project starts with an initial Consultation, whether it's big or small, in-person or virtual. We make the process easy for you. Simply purchase your Design Consultation by clicking [here](#), after you make your payment, simply schedule your preferred appointment date & time, then gather a few inspiration images from your pinterest and/or houzz account, so we can review everything during our time together. We look forward to working with you!



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